

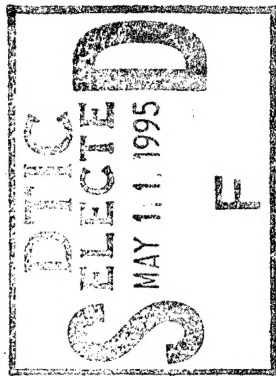


# Department of Defense **PRIME CONTRACT AWARDS, SIZE DISTRIBUTION**

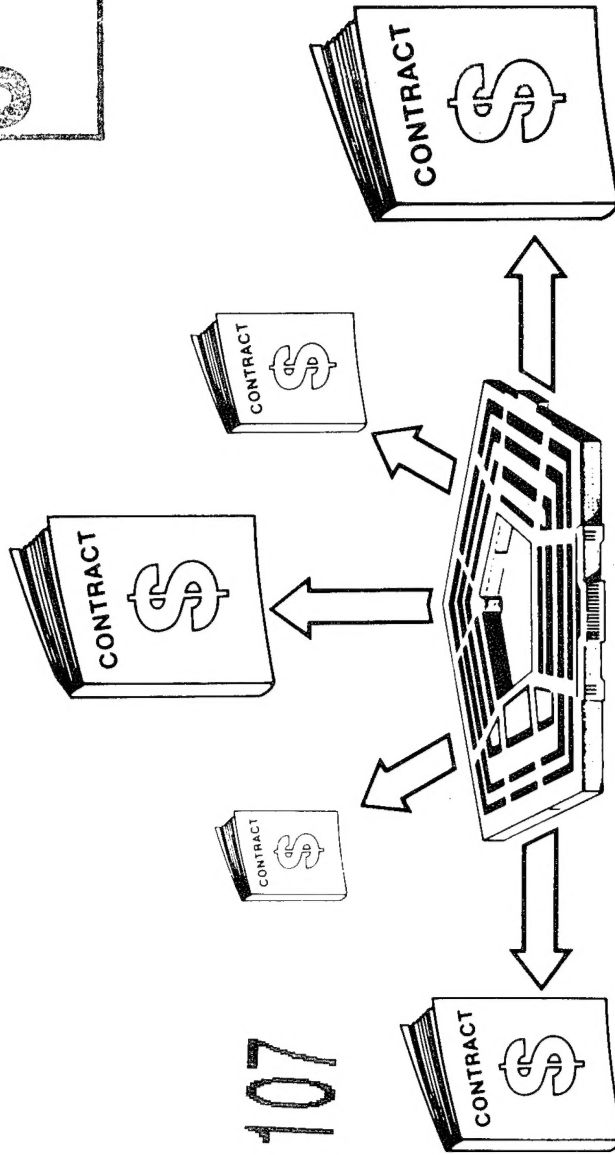
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DIRECTORATE FOR INFORMATION  
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# PRIME CONTRACT AWARDS, SIZE DISTRIBUTION

Fiscal Year 1994

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# FOREWORD

*Prime Contract Awards, Size Distribution*, is published annually and provides information on Department of Defense contract awards by size and:

- 1) Defense Component;
- 2) Type of Contract;
- 3) Extent of Competed Procurement;
- 4) Kind of Action;
- 5) Selected Procurement Programs; and
- 6) Labor Standard Statutes.

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# INTRODUCTION

This report provides data on prime contract actions (PCAs) over \$25,000 awarded by the Department of Defense (DoD) in fiscal year (FY) 1994. For reporting purposes, contracts have been distributed by dollar value into 11 different size categories. The tables provide information on the number of total actions, their net value, and their percentage of distribution, by size and according to a variety of categories. The categories include Defense Component, type of contract involved, extent of competed procurements, kind of contract action taken, selected procurement programs, and labor standard statutes. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,999, \$50,000 to \$99,999) while Tables 2 through 7 present data in cumulative categories (e.g., \$25,000 or more; \$50,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DoD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DoD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1994 would require examining approximately 33,000 transactions, or 15.4 percent of the total transactions as shown in Table 2. These data can also be used to identify trends in DoD procurement, (e.g., to identify which of the various types of contracts were most frequently awarded, in terms of number of contract actions, during FY 1994).

## NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Additionally, interagency actions of \$25,000 or more (those actions placed by DoD with other Federal Agencies, except as footnoted in Table 4) are also excluded from this report, as are foreign military sales (FMS) actions (actions placed by DoD in support of foreign governments). However, orders under another Agency's contract are included in all tables of the publication.

The data represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions, but negative entries when calculating total net value.

Each transaction is assigned to a dollar size category based on its' absolute value (e.g., a transaction of a negative \$50,000 is equivalent to a positive \$50,000 as far as the size category and the number of transactions are concerned, but is added or subtracted in the dollar amount column based on its' true dollar value). Totals and percentages may not add up due to rounding.

## HIGHLIGHTS

As indicated on the previous page, this report excludes all action of \$25,000 or less, FMS actions, and, with the exception of Table 4, interagency actions of more than \$25,000. All DoD PCAs (over and under \$25,000) in FY 1994 totaled \$132,219 million. This is a decrease of \$6,088 million, or 4.4 percent less than the total amount in FY 1993. Also, in FY 1994 awards totaled 11,216,563 actions, which is a decrease of 686,244 actions, or 5.8 percent less than the FY 1993 figure. As shown in the following table, this report covers 81.9 percent of the procurement dollars and 1.9 percent of the actions awarded in FY 1994.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	<b>11,216,563</b>	<b>100.0</b>	<b>\$132,219</b>	<b>100.0</b>
Included in Report	217,045	1.9	108,350	81.9
Excluded from Report:				
All Actions Less Than \$25,000	10,978,949	97.9	14,105	10.7
Interagency/FMS Actions Over \$25,000	20,569	0.2	9,764	7.4

*Totals and/or percentages may not add up due to rounding.*

## Prime Contract Awards by Defense Component

Tables 1 and 2 provide data on PCAs by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to Defense Component. As shown in the chart below, contract actions of \$25,000 to \$49,999 accounted for 28.5 percent of the total number of actions, but only 1.8 percent of the total dollars. Actions of \$1 million or more represented 75.8 percent of the total dollars, but only 9.8 percent of the actions. Actions of \$10 million or more accounted for 47.0 percent of the total dollars, but only 1.7 percent of the actions.

Size of Action	Cumulative Percent			
	FY 1994		FY 1993	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$25,000 to \$49,999	28.5	1.8	27.7	1.8
\$1 Million or More	9.8	75.8	11.4	76.6
\$10 Million or More	1.7	47.0	2.2	48.4

As shown in Table 2, actions of \$1 million or more accounted for 72.5 percent of the total Army procurement dollars, as compared with 76.9 percent for the Navy, 80.6 percent for the Air Force, 69.9 percent for the Defense Logistics Agency (DLA), and 53.1 percent for Army Corp of Engineers Civil Functions.

### Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g., firm fixed/fixed price economic price adjustment, fixed price incentive, or cost-plus fixed fee) are also used for analyzing DoD procurement patterns. Table 3 provides data on the net value and percent distribution of seven types of contract actions.

As shown in Table 3, actions of \$1 million or more accounted for 98.1 percent of the cost-plus incentive fee dollars, 97.4 percent of the dollars awarded on fixed price incentive dollars, 92.4 percent of the fixed price redetermination dollars, 86.9 percent of the cost-plus award fee dollars, and from 58.2 to 70.7 percent of the dollars for the remaining types of contracts.

As shown in the chart below, firm fixed/fixed price economic price adjustment contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus fixed fee contracts represented the second largest category in terms of both number of actions, and total net value.

Type of Contract	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL (over \$25,000)</b>	<b>217,045</b>	<b>100.0</b>	<b>\$108,350</b>	<b>100.0</b>
Firm Fixed/Fixed Price EPA <sup>1</sup>	158,706	73.1	58,692	54.2
Cost-Plus Fixed Fee	28,293	13.0	14,415	13.3
Other Cost Type	17,419	8.0	6,166	5.7
Cost-Plus Award Fee	7,819	3.6	9,622	8.9
Fixed Price Incentive	3,318	1.5	12,685	11.7
Cost-Plus Incentive Fee	993	0.5	6,069	5.6
Fixed Price Redetermination	497	0.2	700	0.6

<sup>1</sup>Economic Price Adjustment.

Totals and/or percentages may not add up due to rounding.

## Prime Contract Awards by Extent of Competed Procurement

Table 4 displays information on the net value and percent distribution of PCAs according to extent of competed procurement. Competed contract actions accounted for 83.0 percent of the actions and 62.8 percent of the dollars. Actions not competed made up 14.9 percent of the actions and 27.0 percent of the dollars. Follow-on only accounted for 2.1 percent of the actions, but 10.2 percent of the dollars. (These percentages were all computed based on the Total Except Exclusions column of Table 4.)

## Prime Contract Awards by Kind of Action

PCAs are arrayed according to kind of procurement action (e.g., initial letter contract or definitive contract superseding letter contract) in Table 5. As shown in Table 5, actions of \$1 million or more accounted for 95.9 percent for definitive contract superseding letter contracts, 89.3 percent of the dollars awarded for initial letter contracts, and from 47.0 to 85.5 percent of the dollars for the remaining kinds of procurement actions.

As shown in the chart below, contract actions other than modifications accounted for 63.8 percent of the actions and 46.5 percent of the dollars. Modifications to contracts accounted for 36.2 percent of the actions and 53.5 percent of the dollars.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	<b>217,045</b>	<b>100.0</b>	<b>\$108,350</b>	<b>100.0</b>
Actions Other Than Modifications	138,412	63.8	50,380	46.5
Order Under Contract	93,933	43.3	19,867	18.3
Definitive Contract	42,971	19.8	26,760	24.7
Initial Letter Contract	868	0.4	1,322	1.2
Definitive Contract Superseding Letter Contract	640	0.3	2,431	2.2
Modifications	78,633	36.2	57,970	53.5
Funding Action	41,113	18.9	34,046	31.4
Additional Work (new agreement)	4,404	2.0	6,453	6.0
Additional Work (other)	18,277	8.4	14,474	13.4
Change Order	13,022	6.0	3,477	3.2
Termination	1,817	0.8	- 480	- 0.4

*Totals and/or percentages may not add up to rounding.*

### Prime Contract Awards by Selected Procurement Programs

A procurement program designates a grouping of supplies, construction, or other services. When planned use is known at the time of purchase, a procurement program is assigned on the basis of the use of the supplies or work purchased (e.g., expenditure for maintenance tools peculiar to an aircraft would be included in the procurement program for aircraft, while general purpose production equipment would be grouped in the miscellaneous supplies procurement program). In Table 6, nine selected procurement programs have been developed for displaying information for management use.

### Prime Contract Awards by Labor Standard Statutes

Table 7 deals with certain labor standard statutes applicable to DoD contract awards. Actions of \$1 million or more accounted for 87.1 percent of the dollars subject to the Walsh-Healey Act, Manufacturer; 68.2 percent of the Davis-Bacon Act dollars; 62.7 percent of the Service Contract Act dollars; and 51.5 percent of the Walsh-Healey Act, Regular Dealer dollars.

As shown in the chart below, 72.3 percent of the total dollars are subject to some form of labor standard statute.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	<b>217,045</b>	<b>100.0</b>	<b>\$108,350</b>	<b>100.0</b>
Subject to labor standard statutes	140,943	64.9	78,314	72.3
Walsh-Healey Act, Manufacturer	68,310	31.5	54,092	49.9
Service Contract Act	35,037	16.1	11,393	10.5
Davis-Bacon Act	22,678	10.4	9,451	8.7
Walsh-Healey Act, Regular Dealer	14,918	6.9	3,377	3.1
Not subject to the above	76,102	35.1	30,036	27.7

*Totals and/or percentages may not add up due to rounding.*

**TABLE 1**  
**Department of Defense Prime Contract Awards by Size and by**  
**Defense Component (Distribution): FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
TOTAL	217,045	\$108,350	53,664	\$24,248	65,888	\$34,802	47,597	\$34,332	23,535	\$ 7,553	8,318	\$ 2,340
25,000 - 49,999	61,831	1,926	15,610	470	19,472	612	11,696	359	9,721	330	2,484	79
50,000 - 99,999	54,701	3,455	13,930	865	17,982	1,149	11,155	680	6,965	475	2,075	130
100,000 - 199,999	35,751	4,512	8,924	1,115	11,384	1,443	8,731	1,094	3,510	473	1,308	162
200,000 - 499,999	31,314	8,767	8,211	2,297	9,453	2,663	8,385	2,330	2,091	610	1,275	346
500,000 - 999,999	12,233	7,535	3,105	1,914	3,434	2,187	3,511	2,184	580	386	629	379
1,000,000 - 1,999,999	6,777	8,243	1,810	2,248	1,881	2,370	1,913	2,351	270	353	319	399
2,000,000 - 4,999,999	6,530	12,722	1,261	3,585	1,318	3,699	1,320	3,548	213	599	175	471
5,000,000 - 9,999,999	4,309	10,273	465	2,833	500	3,205	482	2,985	80	528	43	232
10,000,000 - 19,999,999	2,962	9,725	207	2,690	243	3,090	219	2,835	47	566	9	101
20,000,000 - 49,999,999	444	12,550	112	3,057	149	4,026	119	3,452	41	1,293	1	40
\$50,000,000 or more	193	28,643	29	3,174	72	10,358	66	12,513	17	1,938	0	0
Average Size (Dollars)		\$499,205		\$451,849		\$528,199		\$721,306		\$320,926		\$281,318
PERCENT DISTRIBUTION												
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
25,000 - 49,999	28.5	1.8	29.1	1.9	29.6	1.8	24.6	1.0	41.3	4.4	29.9	3.4
50,000 - 99,999	25.2	3.2	26.0	3.6	27.3	3.3	23.4	2.0	29.6	6.3	24.9	5.6
100,000 - 199,999	16.5	4.2	16.6	4.6	17.3	4.1	18.3	3.2	14.9	6.3	15.7	6.9
200,000 - 499,999	14.4	8.1	15.3	9.5	14.3	7.7	17.6	6.8	8.9	8.1	15.3	14.8
500,000 - 999,999	5.6	7.0	5.8	7.9	5.2	6.3	7.4	6.4	2.5	5.1	7.6	16.2
1,000,000 - 1,999,999	3.1	7.6	3.4	9.3	2.9	6.8	4.0	6.8	1.1	4.7	3.8	17.1
2,000,000 - 4,999,999	3.0	11.7	2.3	14.8	2.0	10.6	2.8	10.3	0.9	7.9	2.1	20.1
5,000,000 - 9,999,999	2.0	9.5	0.9	11.7	0.8	9.2	1.0	8.7	0.3	7.0	0.5	9.9
10,000,000 - 19,999,999	1.4	9.0	0.4	11.1	0.4	8.9	0.5	8.3	0.2	7.5	0.1	4.3
20,000,000 - 49,999,999	0.2	11.6	0.2	12.6	0.2	11.6	0.3	10.1	0.2	17.1	0.0	1.7
\$50,000,000 or more	0.1	26.4	0.1	13.1	0.1	29.8	0.1	36.4	0.1	25.7	0.0	0.0

1 Includes Other Defense Agency awards not included elsewhere in this table.

2 Defense Logistics Agency.



**TABLE 2**  
**Department of Defense Prime Contract Awards by Size and by**  
**Defense Component (Cumulative): FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL 1		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	193	\$ 28,643	29	\$ 3,174	72	\$10,358	66	\$12,513	17	\$ 1,938	0	\$ 0
20,000,000 or more	637	41,193	141	6,231	221	14,384	185	15,965	58	3,231	1	40
10,000,000 or more	3,599	50,918	348	8,921	464	17,474	404	18,801	105	3,797	10	141
5,000,000 or more	7,908	61,191	813	11,754	964	20,679	886	21,785	185	4,326	53	373
2,000,000 or more	14,438	73,913	2,074	15,340	2,282	24,379	2,206	25,333	398	4,925	228	844
1,000,000 or more	21,215	82,155	3,884	17,588	4,163	26,749	4,119	27,684	668	5,278	547	1,243
500,000 or more	33,448	89,690	6,989	19,501	7,597	28,935	7,630	29,869	1,248	5,664	1,176	1,623
200,000 or more	64,762	98,457	15,200	21,798	17,050	31,599	16,015	32,199	3,339	6,274	2,451	1,969
100,000 or more	100,513	102,969	24,124	22,913	28,434	33,041	24,746	33,293	6,849	6,748	3,759	2,131
50,000 or more	155,214	106,424	38,054	23,778	46,416	34,190	35,901	33,973	13,814	7,223	5,834	2,261
25,000 or more	217,045	108,350	53,664	24,248	65,888	34,802	47,597	34,332	23,535	7,553	8,318	2,340
CUMULATIVE PERCENT												
\$50,000,000 or more	0.1	26.4	0.1	13.1	0.1	29.8	0.1	36.4	0.1	25.7	0.0	0.0
20,000,000 or more	0.3	38.0	0.3	25.7	0.3	41.3	0.4	46.5	0.2	42.8	0.0	1.7
10,000,000 or more	1.7	47.0	0.6	36.8	0.7	50.2	0.8	54.8	0.4	50.3	0.1	6.0
5,000,000 or more	3.6	56.5	1.5	48.5	1.5	59.4	1.9	63.5	0.8	57.3	0.6	15.9
2,000,000 or more	6.7	68.2	3.9	63.3	3.5	70.1	4.6	73.8	1.7	65.2	2.7	36.1
1,000,000 or more	9.8	75.8	7.2	72.5	6.3	76.9	8.7	80.6	2.8	69.9	6.6	53.1
500,000 or more	15.4	82.8	13.0	80.4	11.5	83.1	16.0	87.0	5.3	75.0	14.1	69.4
200,000 or more	29.8	90.9	28.3	89.9	25.9	90.8	33.6	93.8	14.2	83.1	29.5	84.1
100,000 or more	46.3	95.0	45.0	94.5	43.2	94.9	52.0	97.0	29.1	89.3	45.2	91.1
50,000 or more	71.5	98.2	70.9	98.1	70.4	98.2	75.4	99.0	58.7	95.6	70.1	96.6
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

NOTE: Refer to TABLE 1 for footnotes.

**TABLE 3**  
**Department of Defense Prime Contract Awards by Size and by**  
**Type of Contract: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/ FIXED PRICE EPA <sup>1</sup>		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	193	\$ 28,643	106	\$ 11,586	1	\$ 222	30	\$ 9,176
20,000,000 or more	637	41,193	341	18,262	11	544	68	10,023
10,000,000 or more	3,599	50,918	2,977	23,713	11	544	140	10,979
5,000,000 or more	7,908	61,191	6,572	29,493	19	605	252	11,549
2,000,000 or more	14,438	73,913	11,121	36,717	30	632	517	12,161
1,000,000 or more	21,215	82,155	15,094	41,471	41	647	721	12,353
500,000 or more	33,448	89,690	22,487	45,960	75	660	984	12,487
200,000 or more	64,762	98,457	42,179	51,432	132	678	1,512	12,594
100,000 or more	100,513	102,969	66,367	54,482	199	687	2,027	12,640
50,000 or more	155,214	106,424	107,884	57,108	329	695	2,640	12,669
25,000 or more	217,045	108,350	158,706	58,692	497	700	3,318	12,685
Average Size (Dollars)		\$499,205		\$369,816		\$1,408,451		\$3,823,086
CUMULATIVE PERCENT								
\$50,000,000 or more	0.1	26.4	0.1	19.7	0.2	31.7	0.9	72.3
20,000,000 or more	0.3	38.0	0.2	31.1	2.2	77.7	2.0	79.0
10,000,000 or more	1.7	47.0	1.9	40.4	2.2	77.7	4.2	86.6
5,000,000 or more	3.6	56.5	4.1	50.3	3.8	86.4	7.6	91.0
2,000,000 or more	6.7	68.2	7.0	62.6	6.0	90.3	15.6	95.9
1,000,000 or more	9.8	75.8	9.5	70.7	8.2	92.4	21.7	97.4
500,000 or more	15.4	82.8	14.2	78.3	15.1	94.3	29.7	98.4
200,000 or more	29.8	90.9	26.6	87.6	26.6	96.9	45.6	99.3
100,000 or more	46.3	95.0	41.8	92.8	40.0	98.1	61.1	99.6
50,000 or more	71.5	98.2	68.0	97.3	66.2	99.3	79.6	99.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

1 Economic Price Adjustment.



**TABLE 3 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Type of Contract: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	16	\$ 1,396	21	\$ 2,936	15	\$ 3,032	4	\$ 295
20,000,000 or more	69	2,879	63	4,240	49	4,117	36	1,128
10,000,000 or more	186	4,440	124	4,961	98	4,764	63	1,517
5,000,000 or more	427	6,002	325	6,278	181	5,298	132	1,966
2,000,000 or more	1,212	8,224	786	7,600	342	5,766	430	2,813
1,000,000 or more	2,425	9,781	1,377	8,359	485	5,954	1,072	3,590
500,000 or more	4,707	11,265	2,254	8,919	602	6,018	2,339	4,381
200,000 or more	10,804	13,046	3,747	9,341	747	6,052	5,641	5,314
100,000 or more	16,715	13,820	5,056	9,498	854	6,062	9,295	5,779
50,000 or more	23,191	14,245	6,570	9,587	931	6,067	13,669	6,052
25,000 or more	28,293	14,415	7,819	9,622	993	6,069	17,419	6,166
Average Size (Dollars)		\$509,490		\$1,230,592		\$6,111,782		\$353,981
CUMULATIVE PERCENT								
\$50,000,000 or more	0.1	9.7	0.3	30.5	1.5	50.0	0.0	4.8
20,000,000 or more	0.2	20.0	0.8	44.1	4.9	67.8	0.2	18.3
10,000,000 or more	0.7	30.8	1.6	51.6	9.9	78.5	0.4	24.6
5,000,000 or more	1.5	41.6	4.2	65.2	18.2	87.3	0.8	31.9
2,000,000 or more	4.3	57.1	10.1	79.0	34.4	95.0	2.5	45.6
1,000,000 or more	8.6	67.9	17.6	86.9	48.8	98.1	6.2	58.2
500,000 or more	16.6	78.1	28.8	92.7	60.6	99.2	13.4	71.1
200,000 or more	38.2	90.5	47.9	97.1	75.2	99.7	32.4	86.2
100,000 or more	59.1	95.9	64.7	98.7	86.0	99.9	53.4	93.7
50,000 or more	82.0	98.8	84.0	99.6	93.8	100.0	78.5	98.2
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 4**  
**Department of Defense Prime Contract Awards by Size and by**  
**Extent of Competed Procurement: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		EXCLUSIONS <sup>1</sup>		TOTAL EXCEPT EXCLUSIONS		COMPETED <sup>2</sup>		FOLLOW ON		NOT COMPETED	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	193	\$ 28,643	7	\$ 452	186	\$28,191	83	\$11,622	39	\$ 6,684	64	\$ 9,885
20,000,000 or more	639	41,245	38	1,184	601	40,061	332	18,783	74	7,807	195	13,471
10,000,000 or more	3,602	50,981	2,275	1,734	1,327	49,247	798	24,636	140	8,616	389	15,995
5,000,000 or more	7,927	61,361	5,030	2,288	2,897	59,073	1,774	30,826	236	9,134	887	19,112
2,000,000 or more	14,470	74,126	7,292	3,173	7,178	70,953	4,650	38,951	466	9,682	2,062	22,319
1,000,000 or more	21,302	82,444	8,101	3,977	13,201	78,467	9,029	44,485	698	9,942	3,474	24,040
500,000 or more	33,645	90,052	9,700	4,868	23,945	85,184	17,334	49,787	1,029	10,125	5,582	25,272
200,000 or more	65,611	99,001	13,732	6,030	51,879	92,971	40,118	56,238	1,690	10,286	10,071	26,447
100,000 or more	102,870	103,708	18,531	6,660	84,339	97,049	67,100	59,706	2,306	10,345	14,933	26,997
50,000 or more	161,316	107,415	25,328	7,107	135,988	100,308	110,523	62,484	3,211	10,396	22,254	27,428
25,000 or more	232,665	109,674	33,282	7,363	199,383	102,311	165,411	64,244	4,208	10,425	29,764	27,642
Average Size (dollars)		\$471,382		\$221,231		\$513,138		\$388,390		\$2,477,424		\$928,706
CUMULATIVE PERCENT												
\$50,000,000 or more	0.1	26.1	0.0	6.1	0.1	27.6	0.1	18.1	0.9	64.1	0.2	35.8
20,000,000 or more	0.3	37.6	0.1	16.1	0.3	39.2	0.2	29.2	1.8	74.9	0.7	48.7
10,000,000 or more	1.5	46.5	6.8	23.6	0.7	48.1	0.5	38.3	3.3	82.6	1.3	57.9
5,000,000 or more	3.4	55.9	15.1	31.1	1.5	57.7	1.1	48.0	5.6	87.6	3.0	69.1
2,000,000 or more	6.2	67.6	21.9	43.1	3.6	69.4	2.8	60.6	11.1	92.9	6.9	80.7
1,000,000 or more	9.2	75.2	24.3	54.0	6.6	76.7	5.5	69.2	16.6	95.4	11.7	87.0
500,000 or more	14.5	82.1	29.1	66.1	12.0	83.3	10.5	77.5	24.5	97.1	18.8	91.4
200,000 or more	28.2	90.3	41.3	81.9	26.0	90.9	24.3	87.5	40.2	98.7	33.8	95.7
100,000 or more	44.2	94.6	55.7	90.5	42.3	94.9	40.6	92.9	54.8	99.2	50.2	97.7
50,000 or more	69.3	97.9	76.1	96.5	68.2	98.0	66.8	97.3	76.3	99.7	74.8	99.2
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes Other Federal Agencies Less FMS and Pre-CICA Federal Schedule Less FMS Awards.

<sup>2</sup> Includes Post-CICA Federal Schedule Less FMS Awards.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 5**  
**Department of Defense Prime Contract Awards by Size and by**  
**Kind of Action: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTR SUPERSEDING LETTER CONTRACT		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	193	\$ 28,643	5	\$ 405	4	\$ 1,854	46	\$ 7,061	7	\$ 515
20,000,000 or more	637	41,193	15	690	9	2,012	153	10,270	51	1,747
10,000,000 or more	3,599	50,918	23	809	18	2,102	364	13,288	2,317	2,704
5,000,000 or more	7,908	61,191	45	980	35	2,205	756	16,041	5,231	4,379
2,000,000 or more	14,438	73,913	92	1,124	62	2,279	1,697	18,983	8,080	7,036
1,000,000 or more	21,215	82,155	132	1,181	109	2,332	2,992	20,788	9,957	9,342
500,000 or more	33,448	89,690	200	1,229	165	2,369	5,403	22,475	13,810	11,809
200,000 or more	64,762	98,457	371	1,282	298	2,410	11,808	24,462	25,153	15,216
100,000 or more	100,513	102,969	523	1,303	382	2,420	18,766	25,455	39,903	17,215
50,000 or more	155,214	106,424	701	1,316	495	2,426	30,852	26,318	63,790	18,843
25,000 or more	217,045	108,350	868	1,322	640	2,431	42,971	26,760	93,933	19,867
Average Size (Dollars)		\$499,205		\$1,523,041		\$3,798,438		\$622,746		\$211,502
CUMULATIVE PERCENT										
\$50,000,000 or more	0.1	26.4	0.6	30.6	0.6	76.3	0.1	26.4	0.0	2.6
20,000,000 or more	0.3	38.0	1.7	52.2	1.4	82.8	0.4	38.4	0.1	8.8
10,000,000 or more	1.7	47.0	2.6	61.2	2.8	86.5	0.8	49.7	2.5	13.6
5,000,000 or more	3.6	56.5	5.2	74.1	5.5	90.7	1.8	59.9	5.6	22.0
2,000,000 or more	6.7	68.2	10.6	85.0	9.7	93.7	3.9	70.9	8.6	35.4
1,000,000 or more	9.8	75.8	15.2	89.3	17.0	95.9	7.0	77.7	10.6	47.0
500,000 or more	15.4	82.8	23.0	93.0	25.8	97.4	12.6	84.0	14.7	59.4
200,000 or more	29.8	90.9	42.7	97.0	46.6	99.1	27.5	91.4	26.8	76.6
100,000 or more	46.3	95.0	60.3	98.6	59.7	99.5	43.7	95.1	42.5	86.7
50,000 or more	71.5	98.2	80.8	99.5	77.3	99.8	71.8	98.3	67.9	94.8
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 5 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Kind of Action: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	MODIFICATIONS									
	SUB-TOTAL		ADDITIONAL WORK		FUNDING ACTION		CHANGE ORDER		TERMINATION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	131	\$ 18,807	51	\$ 9,074	76	\$ 10,168	4	\$ 435-	0	\$ 0
20,000,000 or more	409	26,474	124	11,242	263	15,294	21	33-	1	29-
10,000,000 or more	877	32,015	263	13,060	546	18,586	61	462	7	92-
5,000,000 or more	1,841	37,586	517	14,657	1,144	22,032	162	1,069	18	172-
2,000,000 or more	4,507	44,492	1,234	16,787	2,782	26,164	443	1,765	48	225-
1,000,000 or more	8,025	48,512	2,069	17,896	5,006	28,674	856	2,218	94	276-
500,000 or more	13,870	51,807	3,578	18,873	8,625	30,688	1,499	2,573	168	327-
200,000 or more	27,132	55,088	7,086	19,890	16,504	32,605	3,154	2,982	388	389-
100,000 or more	40,939	56,576	10,782	20,367	24,391	33,445	5,100	3,191	666	427-
50,000 or more	59,376	57,520	16,413	20,730	33,285	33,878	8,532	3,369	1,146	458-
25,000 or more	78,633	57,970	22,681	20,927	41,113	34,046	13,022	3,477	1,817	480-
Average Size (Dollars)		\$737,222		\$922,667		\$828,108		\$267,010		\$264,172-
CUMULATIVE PERCENT										
\$50,000,000 or more	0.2	32.4	0.2	43.4	0.2	29.9	0.0	12.5-	0.0	0.0
20,000,000 or more	0.5	45.7	0.5	53.7	0.6	44.9	0.2	0.9-	0.1	6.0
10,000,000 or more	1.1	55.2	1.2	62.4	1.3	54.6	0.5	13.3	0.4	19.2
5,000,000 or more	2.3	64.8	2.3	70.0	2.8	64.7	1.2	30.7	1.0	35.8
2,000,000 or more	5.7	76.8	5.4	80.2	6.8	76.8	3.4	50.8	2.6	46.9
1,000,000 or more	10.2	83.7	9.1	85.5	12.2	84.2	6.6	63.8	5.2	57.5
500,000 or more	17.6	89.4	15.8	90.2	21.0	90.1	11.5	74.0	9.2	68.1
200,000 or more	34.5	95.0	31.2	95.0	40.1	95.8	24.2	85.8	21.4	81.0
100,000 or more	52.1	97.6	47.5	97.3	59.3	98.2	39.2	91.8	36.7	89.0
50,000 or more	75.5	99.2	72.4	99.1	81.0	99.5	65.5	96.9	63.1	95.4
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 6**  
**Department of Defense Prime Contract Awards by Size and by**  
**Selected Procurement Programs: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		AIRCRAFT		MISSILE AND SPACE SYSTEMS		SHIPS		ELECTRONICS AND COMMUNICATION EQUIPMENT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	193	\$ 28,643	68	\$ 14,071	40	\$ 4,535	18	\$ 3,507	11	\$ 1,460
20,000,000 or more	637	41,193	141	16,127	114	6,822	47	4,058	65	3,114
10,000,000 or more	3,599	50,918	268	17,547	222	8,311	82	4,478	178	4,602
5,000,000 or more	7,908	61,191	545	19,206	402	9,460	158	4,882	435	6,305
2,000,000 or more	14,438	73,913	1,220	20,953	813	10,603	377	5,463	1,172	8,374
1,000,000 or more	21,215	82,155	2,059	21,885	1,261	11,131	667	5,818	2,198	9,644
500,000 or more	33,448	89,690	3,289	22,550	1,994	11,586	1,095	6,075	3,960	10,754
200,000 or more	64,762	98,457	6,029	23,230	3,432	11,981	2,243	6,388	8,348	11,993
100,000 or more	100,513	102,969	8,810	23,523	4,694	12,128	3,756	6,578	12,962	12,567
50,000 or more	155,214	106,424	12,846	23,748	6,282	12,228	7,001	6,783	19,317	12,956
25,000 or more	217,045	108,350	17,006	23,860	7,205	12,254	10,706	6,896	26,185	13,176
Average Size (Dollars)		\$499,205		\$1,403,034		\$1,700,763		\$644,125		\$503,189
CUMULATIVE PERCENT										
\$50,000,000 or more	0.1	26.4	0.4	59.0	0.6	37.0	0.2	50.9	0.0	11.1
20,000,000 or more	0.3	38.0	0.8	67.6	1.6	55.7	0.4	58.8	0.2	23.6
10,000,000 or more	1.7	47.0	1.6	73.5	3.1	67.8	0.8	64.9	0.7	34.9
5,000,000 or more	3.6	56.5	3.2	80.5	5.6	77.2	1.5	70.8	1.7	47.9
2,000,000 or more	6.7	68.2	7.2	87.8	11.3	86.5	3.5	79.2	4.5	63.6
1,000,000 or more	9.8	75.8	12.1	91.7	17.5	90.8	6.2	84.4	8.4	73.2
500,000 or more	15.4	82.8	19.3	94.5	27.7	94.5	10.2	88.1	15.1	81.6
200,000 or more	29.8	90.9	35.5	97.4	47.6	97.8	21.0	92.6	31.9	91.0
100,000 or more	46.3	95.0	51.8	98.6	65.1	99.0	35.1	95.4	49.5	95.4
50,000 or more	71.5	98.2	75.5	99.5	87.2	99.8	65.4	98.4	73.8	98.3
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 6 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Selected Procurement Programs: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	OTHER MAJOR HARD GOODS		SERVICES		PETROLEUM		MISCELLANEOUS SUPPLIES		CONSTRUCTION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	12	\$ 1,318	21	\$ 1,479	17	\$ 1,938	1	\$ 56	5	\$ 279
20,000,000 or more	43	2,052	106	3,875	57	3,188	21	574	43	1,382
10,000,000 or more	79	2,527	238	5,485	91	3,592	2,286	1,487	155	2,889
5,000,000 or more	187	3,091	529	7,380	141	3,916	5,085	2,326	426	4,624
2,000,000 or more	446	3,818	1,535	10,129	217	4,130	7,545	3,830	1,113	6,612
1,000,000 or more	787	4,203	3,364	12,520	273	4,195	8,485	4,831	2,121	7,928
500,000 or more	1,248	4,459	7,153	14,976	366	4,258	10,300	5,862	4,043	9,170
200,000 or more	2,277	4,736	17,784	18,029	502	4,299	14,951	7,179	9,196	10,621
100,000 or more	3,278	4,851	30,169	19,613	653	4,319	21,221	8,011	14,970	11,380
50,000 or more	4,682	4,932	48,346	20,757	824	4,330	32,096	8,735	23,820	11,954
25,000 or more	5,990	4,971	68,502	21,367	1,031	4,337	46,250	9,203	34,170	12,286
Average Size (Dollars)		\$829,883		\$311,918		\$4,206,596		\$198,984		\$359,555
CUMULATIVE PERCENT										
\$50,000,000 or more	0.2	26.5	0.0	6.9	1.6	44.7	0.0	0.6	0.0	2.3
20,000,000 or more	0.7	41.3	0.2	18.1	5.5	73.5	0.0	6.2	0.1	11.2
10,000,000 or more	1.3	50.8	0.3	25.7	8.8	82.8	4.9	16.2	0.5	23.5
5,000,000 or more	3.1	62.2	0.8	34.5	13.7	90.3	11.0	25.3	1.2	37.6
2,000,000 or more	7.4	76.8	2.2	47.4	21.0	95.2	16.3	41.6	3.3	53.8
1,000,000 or more	13.1	84.6	4.9	58.6	26.5	96.7	18.3	52.5	6.2	64.5
500,000 or more	20.8	89.7	10.4	70.1	35.5	98.2	22.3	63.7	11.8	74.6
200,000 or more	38.0	95.3	26.0	84.4	48.7	99.1	32.3	78.0	26.9	86.4
100,000 or more	54.7	97.6	44.0	91.8	63.3	99.6	45.9	87.0	43.8	92.6
50,000 or more	78.2	99.2	70.6	97.1	79.9	99.8	69.4	94.9	69.7	97.3
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 7**  
**Department of Defense Prime Contract Awards by Size and by**  
**Labor Standard Statutes: FY 1994**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		WALSH-HEALEY ACT MANUFACTURER		WALSH-HEALEY ACT REGULAR DEALER		SERVICE CONTRACT ACT		DAVIS-BACON ACT		NOT SUBJECT TO PRIOR ACTS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$50,000,000 or more	193	\$ 28,643	138	\$ 23,061	2	\$ 162	11	\$ 1,006	4	\$ 226	38	\$ 4,187
20,000,000 or more	637	41,193	356	29,055	8	327	50	2,103	40	1,278	183	8,431
10,000,000 or more	3,599	50,918	2,946	34,075	30	619	118	3,017	134	2,572	371	10,635
5,000,000 or more	7,908	61,191	6,397	38,814	82	941	314	4,305	346	3,922	769	13,209
2,000,000 or more	14,438	73,913	10,340	44,280	249	1,411	879	5,881	871	5,466	2,099	16,875
1,000,000 or more	21,215	82,155	12,883	47,097	501	1,738	1,905	7,149	1,622	6,448	4,304	19,724
500,000 or more	33,448	89,690	16,697	49,244	1,093	2,117	3,919	8,411	3,008	7,344	8,731	22,574
200,000 or more	64,762	98,457	25,011	51,446	2,781	2,608	8,872	9,784	5,589	8,356	21,509	26,262
100,000 or more	100,513	102,969	34,632	52,587	5,056	2,908	14,539	10,491	10,508	8,874	35,778	28,108
50,000 or more	155,214	106,424	50,365	53,546	9,160	3,181	23,766	11,056	16,228	9,244	55,695	29,396
25,000 or more	217,045	108,350	68,310	54,092	14,918	3,377	35,037	11,393	22,678	9,451	76,102	30,036
Average Size (Dollars)		\$499,205		\$791,861		\$226,371		\$325,171		\$416,748		\$394,681
CUMULATIVE PERCENT												
\$50,000,000 or more	0.1	26.4	0.2	42.6	0.0	4.8	0.0	8.8	0.0	2.4	0.0	13.9
20,000,000 or more	0.3	38.0	0.5	53.7	0.1	9.7	0.1	18.5	0.2	13.5	0.2	28.1
10,000,000 or more	1.7	47.0	4.3	63.0	0.2	18.3	0.3	26.5	0.6	27.2	0.5	35.4
5,000,000 or more	3.6	56.5	9.4	71.8	0.5	27.9	0.9	37.8	1.5	41.5	1.0	44.0
2,000,000 or more	6.7	68.2	15.1	81.9	1.7	41.8	2.5	51.6	3.8	57.8	2.8	56.2
1,000,000 or more	9.8	75.8	18.9	87.1	3.4	51.5	5.4	62.7	7.2	68.2	5.7	65.7
500,000 or more	15.4	82.8	24.4	91.0	7.3	62.7	11.2	73.8	13.3	77.7	11.5	75.2
200,000 or more	29.8	90.9	36.6	95.1	18.6	77.2	25.3	85.9	29.1	88.4	28.3	87.4
100,000 or more	46.3	95.0	50.7	97.2	33.9	86.1	41.5	92.1	46.3	93.9	47.0	93.6
50,000 or more	71.5	98.2	73.7	99.0	61.4	94.2	67.8	97.0	71.6	97.8	73.2	97.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0